

Property Lead Sheet DATE _____

Owner's name: _____ Cell: _____

E-mail Address _____

Property Address _____

Asking price: _____ Listed? Y N Vacant Owner Occupied

Tenant Occupied? Y N If occupied when does lease end? _____ What are the lease payments? _____

**This is most of the info we need for a property that appears to be a lease option candidate such as newer or the owner needs full market value, although you can discuss why they are selling, are they relocating etc. and put in the notes below.

**For houses that seem better for a cash offer, typically older houses or leads that normally come in from FreedomVoice, Google Voice or Grasshopper. (Bandit signs) see below:

If we paid all cash would you be able to sell it for what is owed to the mortgage company? _____

If yes, then get payoff amount: _____

If no, then ask Well...what if we paid all cash, AND covered all of the closing costs including your closing costs, do you think you could sell for what is owed? _____

If no, did you have a price in mind that you were looking at?: _____

Does it need a fair amount of repairs or is it move in ready?

Why are you looking to sell, or are you just kind of looking for options right now?:

How soon would you like to close?: _____

By the way, do you have any other properties? _____

Let me get everything in order and start a file for you, and I'll be pulling some data and our owner John will be calling you or e-mailing you in the next day.

Source of lead (if known, such as bandit sign, postcard) _____