

Property Lead Sheet DATE \_\_\_\_\_

Owner's name: \_\_\_\_\_ Cell: \_\_\_\_\_

E-mail Address \_\_\_\_\_

Property Address \_\_\_\_\_

Asking price: \_\_\_\_\_ Listed? Y\_\_ N\_\_ FSBO/FRBO \_\_\_\_\_

Vacant \_\_\_\_\_ How long has it been vacant? \_\_\_\_\_ Owner Occupied? \_\_\_\_\_

Tenant Occupied? Y\_\_ N\_\_ If leased when does lease end? \_\_\_\_\_

Month to Month? \_\_\_\_\_ What are the lease payments? \_\_\_\_\_

\*\* This is most of the info we need for a property that appears to be a lease option.  
Complete **NOTES** below including reason they are selling if possible and other notes.

\*\*This section is for houses that might be a cash offer, sub-2, or owner carry\*\*

Now, we can go ahead and get you cash for your property, since I assume that's what you want, is cash, correct? I'll just need to get a couple bits of information so we can get the funding initiated. First, I need to let the title company know if, once we agree on everything of course, would you want a wire transfer directly to your account or a check?

Now, what kind of repairs are needed on it? \_\_\_\_\_

What were you thinking about for a price? \_\_\_\_\_

Hmmm...ok...well is there a mortgage on the property? \_\_\_\_\_ owed \_\_\_\_\_

How much are your monthly payments? \_\_\_\_\_ Current? \_\_\_\_\_

Well, if we could take over all of your payments and just get those off your back for you would that be a big help for you? \_\_\_\_\_

How soon would you need to close?: \_\_\_\_\_

**NOTES:** Why are you looking to sell, or are you just kind of looking for options right now?:

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Let me get everything started on this immediately for you, and one of our acquisition specialists will be calling you or e-mailing you in the next day to review everything and coordinating the paperwork.